NASHVILLE PUBLIC RADIO

FINANCIAL STATEMENTS,
SUPPLEMENTARY INFORMATION
AND
INDEPENDENT AUDITOR'S REPORTS

JUNE 30, 2018 AND 2017

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SUPPLEMENTARY INFORMATION
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JUNE 30, 2018 AND 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Nashville Public Radio
Nashville, Tennessee

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Nashville Public Radio (the "Organization"), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

KraftCPAs PLLC • Certified Public Accountants and Consultants
555 Great Circle Road • Nashville, TN 37228 • phone: 615-242-7351 • fax: 615-782-4271 • kraftcpas.com

OPINION

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Nashville Public Radio, as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Kraft CPAs PLLC

Nashville, Tennessee
November 14, 2018

NASHVILLE PUBLIC RADIO

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2018 AND 2017

	2018	2017
ASSETS		
Cash	$ 851,071	$ 844,139
Underwriting receivables	360,817	227,243
Contributions receivable, net:		
Membership	133,564	137,721
Capital campaign	693,854	593,669
Other receivables	22,662	25,863
Prepaid expenses	5,467	4,567
Investments	8,621,102	8,515,215
Property and equipment, net	2,768,746	2,713,882
Federal Communication Commission licenses	7,995,125	7,995,125
Perpetual trusts held by third parties	184,433	172,641
TOTAL ASSETS	$ 21,636,841	$ 21,230,065
LIABILITIES		
Accounts payable	$ 191,677	$ 145,724
Accrued payroll	86,864	82,788
Deferred underwriting revenues	145,965	76,372
Long-term debt, net	2,564,418	3,320,063
TOTAL LIABILITIES	2,988,924	3,624,947
NET ASSETS		
Unrestricted	9,163,041	8,337,599
Temporarily restricted	9,300,443	9,094,878
Permanently restricted	184,433	172,641
TOTAL NET ASSETS	18,647,917	17,605,118
TOTAL LIABILITIES AND NET ASSETS	$ 21,636,841	$ 21,230,065

See accompanying notes to financial statements.

NASHVILLE PUBLIC RADIO

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

	2018			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS AND OTHER SUPPORT				
Grants:				
Corporation for Public Broadcasting:				
Community Service Grant	$ 332,364	$ -	$ -	$ 332,364
Other foundation grants	126,340	-	-	126,340
Individual and membership contributions	2,314,703	-	-	2,314,703
Capital campaign contributions	-	637,975	-	637,975
Underwriting	2,486,053	-	-	2,486,053
In-kind support	7,590	-	-	7,590
Investment return designated for current operations	1,149	340,000	-	341,149
Miscellaneous	78,418	-	-	78,418
Special events revenue	126,563	-	-	126,563
Less: Special events - direct costs	(107,597)	-	-	(107,597)
Net assets released resulting from satisfaction of donor stipulations	877,790	(877,790)	-	-
TOTAL REVENUES, GAINS AND OTHER SUPPORT	6,243,373	100,185	-	6,343,558
EXPENSES				
Program services:				
Programming and engineering	3,309,469	-	-	3,309,469
Supporting services:				
Management and general	610,044	-	-	610,044
Membership	631,219	-	-	631,219
Underwriting	826,751	-	-	826,751
Capital campaign	39,058	-	-	39,058
TOTAL EXPENSES	5,416,541	-	-	5,416,541
Change in net assets from operations	826,832	100,185	-	927,017
OTHER CHANGES				
Investment return greater than amounts designated for current operations	-	105,380	11,792	117,172
Loss on disposal of equipment	(1,390)	-	-	(1,390)
CHANGE IN NET ASSETS	825,442	205,565	11,792	1,042,799
NET ASSETS - BEGINNING OF YEAR	8,337,599	9,094,878	172,641	17,605,118
NET ASSETS - END OF YEAR	$ 9,163,041	$ 9,300,443	$ 184,433	$ 18,647,917

See accompanying notes to financial statements.

		2017	
Unrestricted	Temporarily Restricted	Permanently Restricted	Total
$ 356,182	$ -	$ -	$ 356,182
44,280	-	-	44,280
2,180,733	-	-	2,180,733
-	342,150	-	342,150
2,243,440	-	-	2,243,440
13,389	-	-	13,389
1,149	340,000	-	341,149
108,654	-	-	108,654
127,075	-	-	127,075
(115,462)	-	-	(115,462)
981,036	(981,036)	-	-
5,940,476	(298,886)	-	5,641,590
3,049,347	-	-	3,049,347
552,480	-	-	552,480
572,359	-	-	572,359
777,793	-	-	777,793
54,932	-	-	54,932
5,006,911	-	-	5,006,911
933,565	(298,886)	-	634,679
-	264,242	15,853	280,095
-	-	-	-
933,565	(34,644)	15,853	914,774
7,404,034	9,129,522	156,788	16,690,344
$ 8,337,599	$ 9,094,878	$ 172,641	$ 17,605,118

NASHVILLE PUBLIC RADIO

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	$ 1,042,799	$ 914,774
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Contributions for capital campaign	(637,975)	(342,150)
Depreciation	123,443	124,811
Amortization	11,265	12,800
Loss on disposal of equipment	1,390	-
Realized and unrealized (gain) loss on investments	(50,195)	(522,957)
(Increase) decrease in:		
Underwriting receivables	(133,574)	22,284
Contributions receivable - membership	4,157	(31,170)
Other receivables	3,201	3,117
Prepaid expenses	(900)	(334)
Increase (decrease) in:		
Accounts payable	45,953	25,884
Accrued payroll	4,076	12,465
Deferred underwriting revenues	69,593	(22,654)
TOTAL ADJUSTMENTS	(559,566)	(717,904)
NET CASH PROVIDED BY OPERATING ACTIVITIES	483,233	196,870
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(179,697)	(65,155)
Purchase of investments	(1,682,204)	(1,146,127)
Proceeds from sale of investments	1,614,720	1,388,154
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES	(247,181)	176,872
CASH FLOWS FROM FINANCING ACTIVITIES		
Capital campaign contributions collected	537,790	641,036
Principal payments on long-term debt	(766,910)	(996,911)
NET CASH USED IN FINANCING ACTIVITIES	(229,120)	(355,875)
NET INCREASE IN CASH	6,932	17,867
CASH - BEGINNING OF YEAR	844,139	826,272
CASH - END OF YEAR	$ 851,071	$ 844,139

See accompanying notes to financial statements.

NASHVILLE PUBLIC RADIO

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2018

	Program Services	Supporting Services				
	Programming and Engineering	Management and General	Membership	Underwriting	Capital Campaign	Total
401(k) plan costs	$ 94,388	$ 27,596	$ 23,239	$ -	$ -	$ 145,223
Accounting services	-	22,905	-	-	-	22,905
All other programming - local	133,765	-	-	-	-	133,765
Auto expenses	7,337	1,317	-	-	-	8,654
Bank fees	-	16,770	56,770	19,262	-	92,802
Consulting	4,888	5,100	-	-	-	9,988
Depreciation	100,602	11,667	5,587	5,587	-	123,443
E-mail distribution	5,956	-	-	-	-	5,956
Equipment purchases	8,188	-	3,272	-	-	11,460
Event production costs	-	-	3,002	-	4,775	7,777
Facility operations	51,783	12,756	7,087	7,087	-	78,713
Insurance - property and liability	28,972	8,411	4,673	4,673	-	46,729
Interest	118,472	6,373	922	922	-	126,689
Legal services	7,100	420	-	-	3,235	10,755
Mail preparation	-	-	20,538	-	-	20,538
Medical insurance premiums	166,251	58,865	30,692	-	-	255,808
Memberships	21,215	4,973	8,695	-	-	34,883
Miscellaneous employment costs	8,693	2,541	2,140	-	-	13,374
Miscellaneous	6,824	8,393	530	-	-	15,747
National Public Radio fees	526,548	-	-	-	-	526,548
NPR interconnect fee	10,500	-	-	-	-	10,500
Office equipment lease	-	12,659	-	-	-	12,659
Office supplies	-	7,590	-	-	-	7,590
Parts and repairs	24,051	-	-	-	-	24,051
Payroll taxes	87,425	25,555	21,520	-	-	134,500
Postage and shipping	-	1,309	19,586	-	-	20,895
Premiums	-	-	53,442	-	-	53,442
Printing	270	-	31,792	-	174	32,236
Property taxes	-	243	-	-	-	243
Other national program fees	367,917	-	-	-	-	367,917
Recruitment services	2,803	-	-	-	-	2,803
Research	44,710	-	-	(30,000)	-	14,710
Salaries and wages	1,198,176	350,236	294,935	-	30,874	1,874,221
Software	26,666	1,460	25,589	-	-	53,715
Special event costs	3,041	-	104,556	-	-	107,597
Telemarketing/call center	-	-	3,772	-	-	3,772
Telephone	56,106	6,263	3,132	3,131	-	68,632
Tower lease	42,440	-	-	-	-	42,440
Tower utilities	54,642	-	-	-	-	54,642
Training	3,433	1,810	1,906	-	-	7,149
Travel	9,472	5,510	3,220	-	-	18,202
Underwriting sales management	-	-	-	810,911	-	810,911
Utilities	32,105	9,322	5,178	5,178	-	51,783
Web hosting/streaming	48,365	-	-	-	-	48,365
Wire service	9,406	-	-	-	-	9,406
TOTAL EXPENSES	3,312,510	610,044	735,775	826,751	39,058	5,524,138
Direct cost and expenses of special events	(3,041)	-	(104,556)	-	-	(107,597)
TOTAL EXPENSES INCLUDED IN EXPENSE SECTION OF STATEMENT OF ACTIVITIES	$ 3,309,469	$ 610,044	$ 631,219	$ 826,751	$ 39,058	$ 5,416,541

See accompanying notes to financial statements.

NASHVILLE PUBLIC RADIO

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2017

	Program Services	Supporting Services				
	Programming and Engineering	Management and General	Membership	Underwriting	Capital Campaign	Total
401(k) plan costs	$ 85,251	$ 24,935	$ 20,985	$ -	$ -	$ 131,171
Accounting services	-	22,409	-	-	-	22,409
All other programming - local	93,994	-	-	-	-	93,994
Auto expenses	6,438	1,468	-	-	-	7,906
Bank fees	-	15,034	46,435	19,011	-	80,480
Consulting	-	-	-	-	6,000	6,000
Depreciation	101,003	12,258	5,775	5,775	-	124,811
Design services	-	-	-	-	1,576	1,576
E-mail distribution	18,610	-	-	-	-	18,610
Equipment purchases	11,158	430	-	-	-	11,588
Event production costs	-	-	3,725	-	8,512	12,237
Facility operations	50,351	11,922	6,623	6,623	-	75,519
Insurance - property and liability	27,426	7,962	4,424	4,424	-	44,236
Interest	135,320	7,016	1,008	1,008	-	144,352
Legal services	3,396	-	-	-	-	3,396
Mail preparation	-	-	20,820	-	-	20,820
Medical insurance premiums	143,715	50,846	26,574	-	-	221,135
Memberships	17,885	7,010	8,455	-	-	33,350
Miscellaneous employment costs	8,888	2,598	2,188	-	-	13,674
Miscellaneous	6,334	7,277	610	-	-	14,221
National Public Radio fees	504,468	-	-	-	-	504,468
NPR interconnect fee	10,130	-	-	-	-	10,130
Office equipment lease	-	12,132	-	-	-	12,132
Office supplies	-	5,566	-	-	-	5,566
Parts and repairs	20,140	-	-	-	-	20,140
Payroll taxes	78,404	22,918	19,299	-	2,528	123,149
Postage and shipping	-	1,499	21,067	-	-	22,566
Premiums	-	-	52,532	-	-	52,532
Printing	31	-	28,900	-	330	29,261
Property taxes	-	712	-	-	-	712
Other national program fees	349,132	-	-	-	-	349,132
Recruitment services	6,468	-	107	-	-	6,575
Research	44,320	-	-	(2,470)	-	41,850
Salaries and wages	1,090,715	318,824	268,484	-	35,986	1,714,009
Software	21,459	1,284	16,369	-	-	39,112
Special event costs	3,527	-	111,935	-	-	115,462
Telemarketing/call center	-	-	3,670	-	-	3,670
Telephone	53,678	5,957	2,978	2,978	-	65,591
Tower lease	41,640	-	-	-	-	41,640
Tower utilities	51,604	-	-	-	-	51,604
Training	3,200	575	2,734	-	-	6,509
Travel	3,458	3,213	3,800	-	-	10,471
Underwriting sales management	-	-	-	735,647	-	735,647
Utilities	29,743	8,635	4,797	4,797	-	47,972
Web hosting/streaming	21,582	-	-	-	-	21,582
Wire service	9,406	-	-	-	-	9,406
TOTAL EXPENSES	3,052,874	552,480	684,294	777,793	54,932	5,122,373
Direct cost and expenses of special events	(3,527)	-	(111,935)	-	-	(115,462)
TOTAL EXPENSES INCLUDED IN EXPENSE SECTION OF STATEMENT OF ACTIVITIES	$ 3,049,347	$ 552,480	$ 572,359	$ 777,793	$ 54,932	$ 5,006,911

See accompanying notes to financial statements.

NOTE 1 - GENERAL

Nashville Public Radio (the "Organization") is a private, not-for-profit corporation established for the purpose of operating non-commercial radio broadcasting stations presenting educational, cultural and public interest programming in the Middle Tennessee area.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statement Presentation

The accompanying financial statements present the financial position and changes in net assets of the Organization on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

Resources are classified as unrestricted, temporarily restricted or permanently restricted net assets, based on the existence or absence of donor-imposed restrictions, as follows:

- *Unrestricted net assets* are free of donor-imposed restrictions. All revenues, gains and losses that are not temporarily or permanently restricted by donors are included in this classification. All expenditures are reported in the unrestricted class of net assets, since the use of restricted contributions in accordance with the donors' stipulations results in the release of the restriction.

- *Temporarily restricted net assets* are limited as to use by donor-imposed restrictions that expire with the passage of time or that can be satisfied by use for the specific purpose.

- *Permanently restricted net assets* are amounts required by donors to be held in perpetuity, including gifts requiring that the principal be invested and the income or specific portions thereof be used for operations.

Contributions and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions.

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. There are no significant benefits or duties associated with membership contributions. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the statement of activities as net assets released from restrictions.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discount on those amounts is computed using a risk-free interest rate applicable to the year in which the promise is received. In 2018 and 2017, management considered this amount to be immaterial, and it was not recorded. Amortization of the discount is recognized on the interest method over the term of the gift and included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

An allowance for uncollectible contributions is provided based on management's estimate of uncollectible pledges and historical trends. Contributions receivable are written off when deemed to be uncollectible.

Investment Valuation and Income Recognition

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 14 for discussion of fair value measurements.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Investment return in excess of (less than) amounts designated for current operations includes the Organization's gains and losses on investments bought and sold as well as held during the year.

Property and Equipment

Property and equipment are reported at cost. Donated equipment is recorded as a contribution at estimated fair value determined as of the date of receipt. The Organization's policy is to capitalize purchases with a cost of $1,000 or more and an expected useful life greater than one year. Depreciation is calculated by the straight-line method over the estimated useful lives of individual assets, which range as follows:

Buildings	40 years
Land improvements	10 to 25 years
Broadcast transmission tower and equipment	3 to 20 years
Office furniture and equipment	3 to 7 years

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Federal Communications Commission Licenses

Federal Communications Commission (FCC) licenses are valued at either cost or estimated fair value at the date contributed and are reflected net of amortization accumulated prior to the adoption of Accounting Standards Codification ("ASC") §350-30-35 in 2003, and net of any impairment. The Organization evaluates the carrying value of licenses annually for potential impairment.

Underwriting Receivables and Deferred Underwriting Revenues

Underwriting receivables consist of amounts due from underwriters of programming. Deferred underwriting revenue is recorded when underwriting prepayments are received. Underwriting revenue is recognized in the period the underwriting announcements take place. Most underwriters are in the Middle Tennessee area.

Debt Issue Costs and Amortization

Debt issue costs are capitalized and amortized by the interest method over the term of the related debt issue. Amortization of debt issue costs is included in interest expense on the statements of activities.

Amortization of debt issue costs scheduled over the next five fiscal years is as follows:

Year ending June 30,	
2019	$ 4,160
2020	3,145
2021	2,090
2022	899

Allocation of Functional Expenses

Expenses that can be directly attributed to a particular function are charged to that function. Certain costs have been allocated among more than one activity based on objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management.

Advertising

The Organization expenses advertising costs as incurred.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Goods, Services and Marketable Securities

In-kind support is reported as revenue and expense in the statement of activities. This amount represents the estimated fair value of goods and services donated to the Organization that otherwise would have been purchased.

A number of volunteers donate time to the Organization without compensation. The fair value of these services is not reflected in the accompanying financial statements, since there is no objective basis on which to measure the value of such services.

Donated marketable securities are reported as contributions at their estimated fair value at the date of the gift.

Income Tax Status

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code.

The Organization files U.S. Federal Form 990 for organizations exempt from income tax and Form 990-T, an exempt organization business income tax return. In addition, the Organization files a Tennessee Franchise and Excise tax return.

Management performs an evaluation of all income tax positions taken or expected to be taken in the course of preparing the Organization's income tax returns to determine whether the income tax positions meet a "more likely than not" standard of being sustained under examination by the applicable taxing authorities. Management has performed its evaluation of all income tax positions taken on all open income tax returns and has determined that there were no positions taken that do not meet the "more likely than not" standard. Accordingly, there are no provisions for income taxes, penalties or interest receivable or payable relating to uncertain income tax positions in the accompanying financial statements.

Fair Value Measurements

The Organization classifies assets measured at fair value based on a hierarchy of valuation techniques consisting of: Level 1 (valued using quoted prices from active markets for identical assets), Level 2 (valued using quoted prices for similar assets in active markets or quoted prices for identical or similar assets in markets that are not active or are directly or indirectly observable) and Level 3 (valued based on significant unobservable inputs that reflect estimates and assumptions). The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements (continued)

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value.

Mutual funds - classified within Level 1 where quoted market prices are available in an active market. Inputs include mutual funds that have quoted market prices in active markets for identical assets. If quoted market prices are unavailable, fair value is estimated using quoted prices of mutual funds with similar characteristics, and the mutual funds are classified within Level 2.

Perpetual trusts - fair value is based on quoted market prices of the assets owned by the trusts, however, because the Organization holds a beneficial interest in the assets of the trusts, and will never receive the assets held in the trusts, the valuation methodology of the perpetual trusts is classified as Level 3.

Common trust funds - reported at the net asset value of the Organization's share in the fund, which approximates fair value as the practical expedient.

Partnership interests - These investments are valued at the Organization's respective capital account balance as reported by the partnership's general partner. The capital account balance represents the net asset value of the Organization's share in the partnership, which approximates fair value as a practical expedient.

No changes in the valuation methodologies have been made since the prior year.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and certain reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain amounts in the prior year financial statements have been reclassified to conform to the current year's presentation. Such reclassifications had no effect on the change in net assets as previously reported.

Events Occurring after Reporting Date

The Organization has evaluated events and transactions that occurred between June 30, 2018 and November 14, 2018, the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recent Authoritative Accounting Guidance

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers (Topic 606)* requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018. The Organization is currently evaluating the effect that the updated standard will have on the financial statements.

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which simplifies and improves how a not-for-profit organization classifies its net assets, as well as the information it presents in financial statements and notes about its liquidity, financial performance, and cash flows. Among other changes, the ASU replaces the three current classes of net assets with two new classes, "net assets with donor restrictions" and "net assets without donor restrictions", and expands disclosures about the nature and amount of any donor restrictions. ASU 2016-14 is effective for annual periods beginning after December 15, 2017 and interim periods within fiscal years beginning after December 15, 2018, with early adoption permitted. The Organization is currently evaluating the impact the adoption of this guidance will have on its financial statements.

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments*. ASU 2016-15 provides guidance on how certain cash receipts and cash payments should be presented and classified in the statement of cash flows with the objective of reducing existing diversity in practice with respect to these items. ASU 2016-15 will be effective for the Organization on January 1, 2019. ASU 2016-15 requires a retrospective transition method. However, if it is impracticable to apply the amendments retrospectively for some of the issues, the amendments for those issues would be applied prospectively as of the earliest date practicable. The Organization is currently evaluating the impact of the adoption of this guidance will have on its statement of cash flows.

NOTE 3 - CONTRIBUTIONS RECEIVABLE

Contributions receivable consisted of the following as of June 30:

	2018	2017
Membership:		
Due in less than one year	$ 142,375	$ 154,404
Less: Allowance for uncollectible pledges	(8,811)	(16,683)
	$ 133,564	$ 137,721
Capital campaign:		
Due in less than one year	$ 252,399	$ 276,804
One to five years	441,455	316,865
	$ 693,854	$ 593,669

NOTE 4 - INVESTMENTS

Investments consist of the following as of June 30:

	2018		2017	
	Cost	Fair Value	Cost	Fair Value
Mutual funds	$ 2,809,661	$ 3,109,980	$ 2,749,963	$ 3,004,776
Common trust funds	5,061,371	5,010,077	4,907,095	4,870,745
Partnership interests	504,104	501,045	650,595	639,694
	$ 8,375,136	$ 8,621,102	$ 8,307,653	$ 8,515,215

NOTE 4 - INVESTMENTS (CONTINUED)

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended June 30, 2018:

	2018			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Investment income	$ 1,149	$ 406,977	$ -	$ 408,126
Realized and unrealized net gain on investments	-	38,403	11,792	50,195
	$ 1,149	$ 445,380	$ 11,792	$ 458,321
Investment return designated for current operations	$ 1,149	$ 340,000	$ -	$ 341,149
Investment gain in excess of amounts designated for current operations	-	105,380	11,792	117,172
	$ 1,149	$ 445,380	$ 11,792	$ 458,321

Investment income has been reduced by investment fees of $57,144 for the year ended June 30, 2018.

NOTE 4 - INVESTMENTS (CONTINUED)

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended June 30, 2017:

	2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Investment income	$ 1,149	$ 97,138	$ -	$ 98,287
Realized and unrealized net gain on investments	-	507,104	15,853	522,957
	$ 1,149	$ 604,242	$ 15,853	$ 621,244
Investment return designated for current operations	$ 1,149	$ 340,000	$ -	$ 341,149
Investment gain in excess of amounts designated for current operations	-	264,242	15,853	280,095
	$ 1,149	$ 604,242	$ 15,853	$ 621,244

Investment income has been reduced by investment fees of $56,740 for the year ended June 30, 2017.

NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following as of June 30:

	2018	2017
Land	$ 576,467	$ 576,467
Land improvements	31,917	31,917
Buildings	2,793,905	2,718,911
Interest in jointly-owned Brentwood broadcast transmission tower and related land	547,967	547,967
Transmitter sites - towers and related equipment	915,205	864,878
Studio broadcast equipment	512,577	586,004
Office furniture and equipment	332,441	338,700
	5,710,479	5,664,844
Less accumulated depreciation	(2,941,733)	(2,950,962)
	$ 2,768,746	$ 2,713,882

The Organization and two other radio stations own equal one-third undivided interests in a certain broadcast transmission tower and related land. The Organization's interest is included at cost in property and equipment and depreciated over its estimated useful life.

NOTE 6 - FEDERAL COMMUNICATIONS COMMISSION LICENSES

Federal Communications Commission (FCC) licenses, all in Tennessee, consist of the following:

WPLN-FM 90.3, Nashville
WPLN-AM 1430, Madison
WHRS-FM 91.7, Cookeville
WTML-FM 91.5, Tullahoma
WFCL-FM 91.1, Nashville

The stations in Cookeville and Tullahoma are repeater stations, which rebroadcast WPLN-FM programs. In accordance with ASC §350-30-35, FCC licenses are reflected net of accumulated amortization of $291,875 that was recorded prior to the adoption of that standard. At June 30, 2018 and 2017, the Organization tested the licenses for impairment and determined there was no impairment.

NOTE 7 - LONG-TERM DEBT

Long-term debt consists of the following as of June 30:

	2018	2017
Industrial Development Board of the Metropolitan Government of Nashville and Davidson County Revenue Refunding Bonds, Nashville Public Radio Project, Series 2012, principal payable in annual installments, interest payable monthly at a fixed rate of 3.77%, secured by real property, furniture, fixtures and equipment, and proceeds from the sale of FCC licenses; maturing in April 2022.	$ 1,537,069	$ 1,872,069
Term note to bank, principal payable in annual installments, interest payable monthly at a fixed rate of 4.03%, maturing in April 2022.	187,643	234,553
Term note to bank, principal payable in annual installments, interest payable monthly at a variable rate of LIBOR plus 2.6%, maturing in May 2023.	850,000	1,235,000
	2,574,712	3,341,622
Less unamortized debt issue costs	(10,294)	(21,559)
Total long-term debt, net of unamortized debt issue costs	$ 2,564,418	$ 3,320,063

Principal payments of long-term debt over the next five fiscal years and thereafter are as follows:

Year Ending June 30,	
2019	$ 576,911
2020	591,911
2021	601,911
2022	673,979
2023	130,000
	$ 2,574,712

The long-term debt agreements contain restrictive covenants requiring the Organization to maintain certain minimum balances and financial ratios. The Organization was in compliance with these covenants at June 30, 2018.

NOTE 8 - CONCENTRATIONS OF CREDIT RISK

The Organization maintains cash accounts at financial institutions whose accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to statutory limits. The Organization's cash balances may, at times, exceed statutory limits. The Organization has not experienced any losses in such accounts and management considers this to be a normal business risk.

Investments are subject to market risk, the risk inherent in a fluctuating market. The broker/dealer that is the custodian of the Organization's securities is covered by the Securities Investor Protection Corporation ("SIPC"), which provides protection to investors in certain circumstances such as fraud or failure of the institution. Coverage is limited to $500,000, including up to $250,000 in cash. The SIPC does not insure against market risk.

The Organization purchases essential and unique programs from National Public Radio and has licenses from the FCC.

NOTE 9 - ENDOWMENT FUNDS

Temporarily restricted net assets include donor restricted endowment funds that were contributed to the Organization by the WPLN Educational Foundation. Under the terms of the memorandum of understanding with the donor, the Organization may spend endowment corpus for its operations or activities subject to approval by 85% of the Organization's voting Board of Directors. Due to this provision, the Organization has classified the donor restricted endowment funds as temporarily restricted funds. The Organization's endowment funds are based on the spending policies described below which follow the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and the State of Tennessee's State Uniform Prudent Management of Institutional Funds Act (SUPMIFA).

NOTE 9 - ENDOWMENT FUNDS (CONTINUED)

Interpretation of applicable law - The Board of Directors has interpreted UPMIFA as requiring the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. The Organization's endowment funds have explicit donor stipulations that allow for distributions of annual fund income, not to exceed 5% of the fund balance, to support the operations and activities of the Organization. Any excess or deficiency of annual income that is not distributed is added to fund principal.

Investment return objective, risk parameters and strategies - The Organization has adopted investment and spending policies, approved by the Board of Directors, to establish asset allocation targets, investment objectives and guidelines and the degree of investment risk the Board of Directors deem acceptable. The purpose of the endowment's investment policy is to generate sufficient long-term growth of capital, without undue exposure to risk, to provide a sustainable level of spending distributions, as well as enhance the real purchasing power of the investments.

NOTE 9 - ENDOWMENT FUNDS (CONTINUED)

The strategic asset allocation among a broad range of asset classes is designed to achieve the long-term investment objectives of the endowment. The overall target asset allocation, which was derived from an asset allocation study specific to the endowment's investment objectives, is designed to reflect the following structure:

Allowable Allocation Ranges		
	Minimum	Maximum
Cash & Equivalents	0%	10%
Global Fixed Income, including:	15%	45%
Investment Grade Bonds (Government/Agency & Corporate)		
Inflation-Protected Securities (TIPS)		
Asset- & Mortgage-Backed Securities		
High Yield Bonds		
Bank Loans		
International Debt (Sovereign & Corporate)		
Marketplace Lending		
Other Long-Only Fixed Income Strategies		
Global Equity, including:	45%	75%
Domestic Equity (Large & Small/Mid Cap)		
International Equity (Developed & Emerging Markets)		
Public Real Estate Investment Trusts (REITs)		
Public Master Limited Partnerships (MLPs)		
Private Equity		
Private Real Estate		
Other Long-Only Equity Strategies		
Alternative Investments, including:	0%	20%
Low Volatility		
Absolute Return		
Directional Hedge		
Multi-strategy		
Natural Resources		
Other Non-Correlated Strategies		

The Organization is not currently invested in all asset classes. This policy will be reviewed on a regular basis.

NOTE 9 - ENDOWMENT FUNDS (CONTINUED)

Asset allocations are monitored and reviewed on an ongoing basis to determine whether it is necessary to rebalance the assets to ensure that the overall target mix is maintained. Furthermore, the asset allocation is reviewed on an ongoing basis to determine whether the asset mix appropriately reflects the investment objectives of the endowment.

Spending policy - The Organization has a policy of appropriating for distribution an amount based on a twelve-quarter previous average of the market value of the total fund, multiplied by the current year's spending rate, which was 4.0% for 2018 and 2017. Distributions are made at the beginning of each quarter in the amount of one-fourth the annual calculated amount. For the year ended June 30, 2018 and 2017, the Organization transferred $340,000 per year to unrestricted net assets. The Organization may also spend additional amounts of the temporarily restricted investments for its operations or activities subject to approval by 85% of the Organization's voting Board of Directors.

A summary of the changes in donor restricted endowment net assets follows for the years ended June 30:

	2018	2017
Endowment net assets - beginning of year	$ 8,501,209	$ 8,236,967
Investment income, less related fees	406,977	97,138
Realized and unrealized gain	38,403	507,104
Transfers to unrestricted net assets - spending rule	(340,000)	(340,000)
Endowment net assets - end of year	$ 8,606,589	$ 8,501,209

NOTE 10 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at June 30:

	2018	2017
Capital campaign contributions receivable	$ 693,854	$ 593,669
Donor restricted endowment funds	8,606,589	8,501,209
	$ 9,300,443	$ 9,094,878

NOTE 11 - PERMANENTLY RESTRICTED NET ASSETS

Donors have established two perpetual trusts administered by third parties for the benefit of the Organization. Under the terms of the trusts, the Organization has the irrevocable right to receive the income earned on their portion of the trusts in perpetuity. Except as noted below, the income distributed from the funds is unrestricted.

One of the trusts is administered by The Community Foundation of Middle Tennessee in the amount of $100,000. Under the terms of the agreement, earnings of the fund will initially add to the corpus of the fund. Beginning in 2024, annual payouts will be made to the Organization.

At June 30, 2018, the fair market value of the Organization’s beneficial interest in the assets in the trusts was 184,433 ($172,641 at June 30, 2017). The change in value of the perpetual trusts was an increase of $11,792 for the year ended June 30, 2018 (increase of $15,853 for the year ended June 30, 2017).

NOTE 12 - SUPPLEMENTAL CASH FLOW INFORMATION

The Organization made interest expense payments of $115,424 for the year ended June 30, 2018 ($132,549 for the year ended June 30, 2017).

NOTE 13 - RETIREMENT PLAN

The Organization provides a 401(k) profit sharing plan for its employees. Employees are eligible to participate after 30 days of employment. The plan provides for a matching contribution up to 7.5% of compensation paid by the Organization. The Organization may also make discretionary profit sharing contributions. Retirement plan costs, including contributions made to the plan by the Organization, amounted to $145,223 for the year ended June 30, 2018 ($131,171 for the year ended June 30, 2017).

NOTE 14 - FAIR VALUE MEASUREMENTS

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of June 30, 2018, segregated by level of valuation inputs within the fair value hierarchy utilized to measure fair value:

	Level 1	Level 2	Level 3	Total
Financial Assets:				
Mutual funds:				
Large capital	$ 937,546	$ -	$ -	$ 937,546
Small/mid capital	381,389	-	-	381,389
Fixed income and inflation hedge	807,742	-	-	807,742
Master limited partnerships	499,937	-	-	499,937
International equity	320,595	-	-	320,595
Money market	162,771	-	-	162,771
Total mutual funds	3,109,980	-	-	3,109,980
Perpetual trusts	-	-	184,433	184,433
Total investments in the fair value hierarchy	$ 3,109,980	$ -	$ 184,433	3,294,413
Common trust funds:				
Fixed income				1,735,343
International equity				1,659,835
Multi-strategy				995,455
Domestic equity				619,444
Total common trust funds				5,010,077
Partnership interests				501,045
Total investments measured at net asset value (a)				5,511,122
Total financial assets				$ 8,805,535

NOTE 14 - FAIR VALUE MEASUREMENTS (CONTINUED)

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of June 30, 2017, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	Level 1	Level 2	Level 3	Total
Financial Assets:				
Mutual funds:				
Large capital	$ 1,590,949	$ -	$ -	$ 1,590,949
Fixed income and inflation hedge	408,233	-	-	408,233
Master limited partnerships	500,640	-	-	500,640
International equity	301,535	-	-	301,535
Money market	203,419	-	-	203,419
Total mutual funds	3,004,776	-	-	3,004,776
Perpetual trusts	-	-	172,641	172,641
Total investments in the fair value hierarchy	$ 3,004,776	$ -	$ 172,641	3,177,417
Common trust funds:				
Fixed income				1,639,539
International equity				1,592,095
Multi-strategy				1,166,826
Small/mid capital				472,285
Total common trust funds				4,870,745
Partnership interests				639,694
Total investments measured at net asset value (a)				5,510,439
Total financial assets				$ 8,687,856

(a) In accordance with Accounting Standards Codification Subtopic 820-10, certain investments that are measured at fair value using the net asset value per share (or the equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

NOTE 14 - FAIR VALUE MEASUREMENTS (CONTINUED)

The following table sets forth a summary of changes in the fair value of the Organization's Level 3 assets for the year ended June 30:

	2018	2017
Balance, beginning of year	$ 172,641	$ 156,788
Unrealized gain	11,792	15,853
Balance, end of year	$ 184,433	$ 172,641

Unrealized gains on assets included in Level 3 of the valuation hierarchy amounted to a gain of $11,792 in 2018 and a gain of $15,853 in 2017. Unrealized gains and losses are included in investment return in the statements of activities and relate to assets still held at the statement of financial position date.

Fair value of investments in certain entities that calculate net asset value per share (or its equivalent) are as follows:

	Fair Value 2018	Fair Value 2017	Unfunded* Commitments	Redemption* Frequency	Redemption* Notice
Common trust funds	$ 5,010,077	$ 4,870,745	$ -	monthly	1 to 15 days
Partnership interests	$ 501,045	$ 639,694	$ 1,396,500	none	11- to 15-year partnership term

*Information noted in these columns is the same for each investment type for 2018 and 2017.

A summary of the investment strategies for such investment follows:

Common trust funds

The Organization holds investments with a fair value of approximately $5,000,000 in 2018 ($4,900,000 in 2017) in a series of Diversified Trust common trust funds. The funds invest in various types of corporate obligations, asset backed securities, partnerships, U.S. Treasury securities, domestic and foreign equities and exchange traded funds.

NOTE 14 - FAIR VALUE MEASUREMENTS (CONTINUED)

Partnership interests

The Organization holds an investment with a fair value of approximately $434,000 in 2018 ($275,500 in 2017) in the DTC Private Equity V, LP Fund. The Organization also holds an investment with a fair value of approximately $67,000 in 2018 ($0 in 2017) in the DTC Private Equity VI, LP Fund. The funds' objectives are to invest in a diversified group of private equity funds balanced across investment categories (venture, buyout and special situations), industries and geographic focus. The Organization's commitment to the funds is expected to be called over a period of 3-4 years, and the anticipated lifecycle of the partnerships are 11-15 years. There is no redemption process for existing commitments to the partnerships, and generally there is no ready market in which to liquidate such private equity investments.

The Organization held an investment with a fair value of approximately $375,000 in 2017 in the Broad Based Consumer Credit Fund II, L.P. The fund's objective is to acquire unsecured consumer loans with a specified mix of credit grades. This investment was sold during the year ended June 30, 2018.

SUPPLEMENTARY INFORMATION

KraftCPAs PLLC

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors
Nashville Public Radio
Nashville, Tennessee

We have audited the financial statements of Nashville Public Radio as of and for the years ended June 30, 2018 and 2017, and have issued our report thereon, dated November 14, 2018, which expressed an unmodified opinion on those financial statements. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole.

The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

KraftCPAs PLLC

Nashville, Tennessee
November 14, 2018

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NASHVILLE PUBLIC RADIO

COMPARISON OF REVENUE AND EXPENSES WITH BUDGET

FOR THE YEAR ENDED JUNE 30, 2018

	Actual	Budget	Actual Over (Under) Budget
SUPPORT AND REVENUE			
Membership contributions	$ 2,314,703	$ 2,263,600	$ 51,103
Capital campaign contributions	637,975	-	637,975
Program underwriting	2,472,000	2,350,000	122,000
Corporate matching gifts	14,053	16,400	(2,347)
Foundation grants	41,340	85,000	(43,660)
Catapult Grant/Versify	85,000	85,000	-
CPB grants	332,364	350,000	(17,636)
Investment income	1,149	1,200	(51)
In-kind support	7,590	15,000	(7,410)
Tower rental income	(2,776)	2,500	(5,276)
Miscellaneous income	81,194	66,300	14,894
Special events	18,966	30,000	(11,034)
Investment return designated for current operations	340,000	340,000	-
	6,343,558	5,605,000	738,558
EXPENSES			
PROGRAMMING			
All other programming - local	133,765	200,000	(66,235)
Web hosting/streaming	48,365	25,000	23,365
National Public Radio fees	526,548	526,150	398
Other national program fees	367,917	350,000	17,917
Wire service	9,406	10,000	(594)
Salaries and wages	1,050,708	1,050,510	198
Payroll taxes	76,665	76,950	(285)
Medical insurance premiums	140,674	143,000	(2,326)
Miscellaneous employment costs	7,623	10,260	(2,637)
401(k) plan costs	82,769	85,500	(2,731)
Recruitment services	2,803	2,000	803
Interest expense	118,472	115,888	2,584
Depreciation	100,602	116,440	(15,838)
Insurance - property and liability	28,972	27,900	1,072
Facility operations	51,783	43,400	8,383
Telephone	56,106	52,000	4,106
Utilities	32,105	34,100	(1,995)
Legal services	6,537	-	6,537
Printing	270	-	270
Research	44,710	45,000	(290)
Auto expenses	5,845	6,000	(155)
Memberships	21,065	18,000	3,065
Miscellaneous expense	6,824	7,500	(676)
Training	3,433	4,000	(567)
Travel	9,472	4,000	5,472
Equipment purchases	4,291	5,000	(709)
Parts and repairs	448	-	448
E-mail distribution	5,956	20,000	(14,044)
Software expense	26,082	20,500	5,582
	2,970,216	2,999,098	(28,882)

NASHVILLE PUBLIC RADIO

COMPARISON OF REVENUE AND EXPENSES WITH BUDGET (CONTINUED)

FOR THE YEAR ENDED JUNE 30, 2018

	Actual	Budget	Actual Over (Under) Budget
ENGINEERING			
Interconnect fee	$ 10,500	$ -	$ 10,500
Tower lease	42,440	45,000	(2,560)
Tower utilities	54,642	50,000	4,642
Salaries and wages	147,468	147,440	28
Payroll taxes	10,760	10,800	(40)
Medical insurance premiums	25,577	26,000	(423)
Miscellaneous employment costs	1,070	1,440	(370)
401(k) plan costs	11,619	12,000	(381)
Consulting	4,888	-	4,888
Legal services	563	-	563
Auto expenses	1,492	2,500	(1,008)
Memberships	150	-	150
Miscellaneous expense	-	1,000	(1,000)
Equipment purchases	3,897	5,000	(1,103)
Parts and repairs	23,603	25,000	(1,397)
Software expense	584	-	584
	339,253	326,180	13,073
TOTAL PROGRAMMING AND ENGINEERING	3,309,469	3,325,278	(15,809)
MANAGEMENT AND GENERAL			
Salaries and wages	350,236	350,170	66
Payroll taxes	25,555	25,650	(95)
Medical insurance premiums	58,865	59,800	(935)
Miscellaneous employment costs	2,541	3,420	(879)
401(k) plan costs	27,596	28,500	(904)
Interest expense	6,373	6,121	252
Depreciation	11,667	13,160	(1,493)
Insurance - property and liability	8,411	8,100	311
Facility operations	12,756	12,600	156
Property taxes	243	-	243
Telephone	6,263	6,500	(237)
Utilities	9,322	9,900	(578)
Accounting services	22,905	23,000	(95)
Bank fees	16,770	18,000	(1,230)
Consulting	5,100	-	5,100
Legal services	420	-	420
Auto expenses	1,317	1,500	(183)
Memberships	4,973	8,000	(3,027)
Miscellaneous expense	8,393	4,000	4,393
Training	1,810	1,500	310
Travel	5,510	3,000	2,510
Office equipment lease	12,659	12,000	659
Software expense	1,460	3,000	(1,540)
Postage and shipping	1,309	2,000	(691)
Office supplies	7,590	5,000	2,590
	610,044	604,921	5,123

NASHVILLE PUBLIC RADIO

COMPARISON OF REVENUE AND EXPENSES WITH BUDGET (CONTINUED)

FOR THE YEAR ENDED JUNE 30, 2018

	Actual	Budget	Actual Over (Under) Budget
MEMBERSHIP			
Salaries and wages	$ 294,935	$ 294,880	$ 55
Payroll taxes	21,520	21,600	(80)
Medical insurance premiums	30,692	31,200	(508)
Miscellaneous employment costs	2,140	2,880	(740)
401(k) plan costs	23,239	24,000	(761)
Interest expense	922	878	44
Depreciation	5,587	6,200	(613)
Insurance - property and liability	4,673	4,500	173
Facility operations	7,087	7,000	87
Telecom/phone	3,132	3,250	(118)
Utilities	5,178	5,500	(322)
Bank fees	56,770	45,000	11,770
Event production costs	3,002	2,500	502
Printing	31,792	30,000	1,792
Telemarketing/call center	3,772	5,000	(1,228)
Membership	8,695	10,000	(1,305)
Miscellaneous expense	530	3,000	(2,470)
Training	1,906	2,000	(94)
Travel	3,220	3,000	220
Equipment purchases	3,272	-	3,272
Software expense	25,589	16,500	9,089
Mail preparation	20,538	20,000	538
Postage and shipping	19,586	21,000	(1,414)
Premiums	53,442	50,000	3,442
	631,219	609,888	21,331
UNDERWRITING			
Interest expense	922	878	44
Depreciation	5,587	6,200	(613)
Insurance - property and liability	4,673	4,500	173
Facility operations	7,087	1,000	6,087
Telecom/phone	3,131	3,250	(119)
Utilities	5,178	5,500	(322)
Bank fees	19,262	17,000	2,262
Research	(30,000)	(30,000)	-
Underwriting sales management	810,911	775,500	35,411
	826,751	783,828	42,923

NASHVILLE PUBLIC RADIO

COMPARISON OF REVENUE AND EXPENSES WITH BUDGET (CONTINUED)

FOR THE YEAR ENDED JUNE 30, 2018

	Actual	Budget	Actual Over (Under) Budget
CAPITAL CAMPAIGN			
Salaries and wages	$ 30,874	$ -	$ 30,874
Legal services	3,235	-	3,235
Printing	174	-	174
Event production costs	4,775	-	4,775
	39,058	-	39,058
Total expenses from operations	5,416,541	5,323,915	92,626
Increase in net assets from operations	927,017	281,085	645,932
OTHER CHANGES			
Investment return in excess of (less than) amounts designated for current operations	117,172	(140,000)	257,172
Gain (loss) on disposal of equipment	(1,390)	-	(1,390)
	115,782	(140,000)	255,782
Increase in net assets	$ 1,042,799	$ 141,085	$ 901,714